

# Thoughts on Leadership

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It is reported that in the 14<sup>th</sup> Century Chaucer said, “With life so short, why is the craft of living so long to learn?”



# Necessary Conditions for Leadership to Emerge

- Internal Conditions
- Interactive/Interpersonal Conditions



# Internal Conditions

- Inner Sense of Balance, an Inner Gyroscope – Robert Cooper in the Other 90% would say, “Who are You when Nobody is Looking?” This is about VALUES
- Vision – Have some Big Dreams, Look Ahead, Take the Long View, Put Things in Perspective and Don't forget your past and the Profession's



# Internal Conditions

- Be Careful of the “Crowd”/ Conventional Wisdom
- Be Persistent



If a man does not keep pace  
with his companions, perhaps  
it is because he hears a  
different drummer. Let him  
step to the music which he  
hears, however measured or  
far away.

Thoreau



# Interactive/Interpersonal Conditions

- Develop Your Own Style
- Practice the Golden Rule
- Care for Others and Take Them Seriously
  - See the Greatness in Them
- Develop and Maintain Optimism
- Show Enthusiasm



# Interactive/Interpersonal Conditions

- Look for the Positive in Others and in Situations
- Don't Be Afraid to Take Risks
- Get Involved – “A desk is a dangerous place from which to View the world”  
LeCarre
- Make Change Your Friend, Become a Student of the Change Process, Learn to Lead Change

